



November 2017 Income Generation & Funding E-bulletin

From Asking to Earning - Generating income from across the spectrum

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1. Welcome

Welcome to November's Income Generation & Funding Bulletin.



This month's Income Generation bulletin includes the **DCMS and Big Lottery's new fund of £4.5 m for Place – based local action** (see under 'November' funding opportunities). And if you are looking for Trustees with finance skills and business acumen (amongst others..), why not book [here](#) for a place at our popular **Trustee Speed Dating event on 15th November?** And, as usual, the bulletin has lots of upcoming funding opportunities ...

You may feel that you need some help in developing your business plan, fundraising strategy, or setting up financial controls? If that's the case, why not contact us to find out how we can help you?

Remember, you can also find out about local funding in between bulletins through [the Funding section](#) under 'News & Jobs' section of Community Southwark website. This bulletin cannot cover everything, but we can help you to do a [Funding Central](#) search based on your criteria, so do get in contact if you would like to do this.

If you would like any further support with development or income generation please contact the **Development Team** at development@communitysouthwark.org

Enjoy!

2. Notices

2.1 Upcoming training and events at Community Southwark:

[Governance Made Easy - 9 November 2017, 10am – 3pm](#)

We will explore roles and responsibilities, duties and liabilities, the Code of Good Governance and where to get quick support. You will be able to up-date the rest of your board and carry out your duties with confidence, at the end of the course.

[Trustee Speed Dating! 15 November 2017, 6 – 8.30 pm](#)

Our Annual Trustee Speed Matching event is back! We are once again looking for groups of all shapes and sizes that are looking to recruit committee members/trustees/directors to come along and take part. The evening aims to bring together 10-15 organisations looking for Trustees with up to 40 potential individuals looking to become Trustees.

[Cybersafe Southwark: Cybersecurity and Charities - 28 November 2017 11.30am – 3pm](#)

Funded by Big Lottery Fund, the session will inform attendees of the requirements of the current and future Data Protection legislation, and discuss practical controls which charities should have in place. Attendees will also have an opportunity to book 1:1 data security surgeries on the day.

[Managing Volunteers Made Easy, 17 November 2017 10 am – 4pm](#)

Learn how to get the best out of your volunteers through a solid induction, setting expectations, supervision and retention through recognition and rewards. Also some tips on how to deal with difficult volunteers.

[Demonstrating Impact Made Easy: Creating Effective Outcomes Frameworks: 5 December 2017, 10am – 3pm](#)

With increasing numbers of organisations required to prove that their work delivers real results that make a difference in their communities, this workshop will help you to understand the concepts involved in evaluation and show you how to create an effective evaluation framework for your project.

[PQASSO Quality Standard – An Introduction](#) – 30 November 2017 10 – 12.30 am

PQASSO is a quality assurance system that has been created by the voluntary sector, to help you run your organisation effectively and efficiently, and covers governance, service delivery and monitoring your outcomes. Come and find out more about PQASSO and what it can achieve for your organisation.

Please note that new resources are added regularly on [Income Generation](#) and [Managing your finances](#) amongst others.

See more funding news and resources on the Community Southwark website at [Income Generation Bulletin](#) and at [News & Jobs - Funding](#)

News from / for the sector:

[The case for a unitary approach to governance?](#) Civil Society, 30th October 2017

[How to prepare for the GDPR challenges faced by charities,](#) Civil Society, 27th October 2017

[Eleven charities call for legal status for full time volunteering,](#) Civil Society, 25th October 2017

[A third of charity fraud committed by insiders,](#) Civil Society, 25th October 2017

['Too much fraud in charities goes unreported',](#) Civil Society, 24th October 2017

[A five step plan to reduce charity fraud,](#) Civil Society, 23rd October 2017

[Social impact bonds worth up to £54m launched,](#) Civil Society, 18th October 2017

[Charities warned of 'change of approach by HMRC',](#) Civil Society, 19th October 2017

[Charities urged to shape the future of artificial intelligence,](#) Civil Society, 13th October 2017

[Charity Commission receives record number of charity applications,](#) Civil Society, 11th October 2017

3. Grants

3.1 November 2017

[Barrow Cadbury – The Connect Fund](#)

The £1.5 m Connect Fund for grants and investments has been set up to strengthen the social investment market in England to better meet the needs of charities and social enterprises. The fund provides grants to develop shared infrastructure resources for a market that supports mission. The Connect Fund supports tools, partnerships and initiatives that advance a more open and accessible social investment market.

Deadline: 5th November 2017

[Sport England: Tackling inactivity and Economic Disadvantage](#)

Evidence shows that people in lower socio-economic groups are much more likely to be inactive. Evidence also suggests that sport and physical activity can be extremely powerful in supporting positive social change for communities and individuals; which could mean using sport or activity to improve someone's mental wellbeing, help drive down crime rates in an area, or reduce social isolation. The programme is targeting two different lower socio-economic groups with two strands of funding of between £25,000 up to a maximum of £500,000 for larger projects and between £25,000 and £100,000 for medium sized projects. Smaller grants of between £1,000 and £10,000 are available for smaller local groups and projects.

Deadline: 6 November 2017 (5pm)

Newcomen Collet !Southwark Opportunity!

Grants averaging £2,000 each available to assist schools and other groups (also individuals) to purchase equipment for the benefit of children in L B Southwark. Supporting extra curricula activities (e.g. school trips, after school clubs, holiday clubs, uniformed organisations) for children and young people. The Foundation will usually visit organisations to ensure that the scheme is viable but cannot afford to ever fully support a project. They are unable to guarantee continuing support to projects, and for this reason, are unwilling to take responsibility for funding the cost of salaries and administration.

Deadline: 17 November 2017

The Henry Smith Charity: Holiday Grants for Children

The Holiday Grants programme aims to provide children with access to recreational holidays or outings they would not otherwise have the opportunity to access. It is intended to support the provision of holidays and outings for children aged 13 or under who experience disadvantage or are disabled. Organisations can apply for between £500 and £2,500 for trips between 1 Sept to 31 December 2017

Deadline: 17 November 2017

Near Neighbours Small Grants Fund

The Near Neighbours programme offers small grants between £250 and £5,000, as seed funding for local groups and organisations who are working to bring together neighbours, to develop relationships across diverse faiths and ethnicities in order to improve their communities. Grants are offered to fund a broad range of work: environmental, social, cultural, artistic and sporting, that furthers the programme's aims of encouraging social interaction and social action.

Deadline: 17 November 2017

Heritage Enterprise Grants

Grants of between £100,000 and £5 million are available to help communities repair derelict historic places, giving them productive new uses and a stimulus for local economic growth. It is expected that, in most instances, this will involve repair and adaptation of an historic building for an end use that generates a sustainable commercial income.

Deadline: Small grants - 21 November 2017

Large grants - 7 December 2017

Health and Wellbeing Fund 2017/18

The Fund aims to promote equalities and reduce health inequalities by building the evidence base around good practice in social prescribing, sharing lessons and widening adoption of interventions with a proven track record. Organisations are invited to bid for funding of up to £300,000 for the first year of their scheme. Sustainability of the schemes is important and applicants are required to gain support from the local CCG, local authority or Accountable Care Organisation, to invest in the proposed scheme from year two onwards. The Fund will provide full funding in year one and the expectation is that the local partner will provide 50% of funding in year two, 80% funding in year three and 100% funding in year four onwards. Applicants will be expected to provide evidence of the agreement with the local partner as part of their application.

Deadline: 21 November 2017 (noon)

William Wates Memorial Trust

Supports projects that encourage disadvantaged 5 – 19 year olds to keep away from anti-social behaviour and criminal activity, enabling them to fulfil their potential. Most grants are £20,000/£40,000 over 3 years.

Deadline: 21 November 2017

MOPAC Victims Fund

The Fund's aim is to build the capacity and maximise the potential of voluntary, community organisations to help ensure the continued and improved provision of vital services to support victims of crime and help them cope and recover from their experience. Organisations can apply for between £10,000 and £35,000.

Deadline: 24 November 2017 (5pm)

Woodroffe Benton Foundation

Voluntary and community organisations can apply for grants of between £250 and £2,000 for a range of projects including those that conserve and improve the environment and supporting people experiencing social disadvantage, hardship or distress. Smaller organisations can request support with core funding as the Foundation prefers to contribute its modest grants to the core operating costs of smaller charities.

Deadline: 24 November 2017

DCMS and BIG Lottery - Place-based social action

A £4.5m fund for local social action has been launched by the Big Lottery Fund and the Department for Digital, Culture, Media and Sport (DCMS). The funding is intended to increase the capacity of communities, civil society organisations, public sector bodies and businesses to work together to address priorities which matter to people locally: and also encourage ways of community-led design and delivery of services. Local partnerships should address:

- A local priority as defined by local people.
- The ability of local people and organisations to take action on the issues that matter to them.
- Encourage new ways of working so that people who live and work in areas have more meaningful influence and ownership over local services.

Deadline for Expressions of interest: 28th November 2017

3.2 December

BBC Children in Need - Small Grants

The Small Grants supports projects working with children and young people of 18 years and under experiencing disadvantage through i) Illness, distress, abuse or neglect, ii) any kind of disability, iii) behavioural or psychological difficulties, iv) living in poverty or situations of deprivation. Projects should make a difference in children's lives that help prevent or overcome the effects of the disadvantages they face, and can apply for up to £10,000 per year for up to 3 years – a total request of £30,000.

Deadline: 1 December 2017

The Ironmongers' Company

Grants of up to £10,000 are available to registered charities for projects that support disadvantaged young people under the age of 25 to reach their full potential.

Projects should include educational activities which develop learning, motivation and skills and have clear aims and objectives.

Deadline: 15 December 2017

3.3 January and beyond

London Theatres Small Grants Scheme

The London Small Theatres Grants Scheme is a capital fund that awards up to £5,000 to small theatres in London which are undertaking building projects.

Deadline: 25th January 2018

The Span Trust

The Span Trust seeks to fund projects by awarding grants between £5,000 and £20,000 that will alleviate poverty, disability, age or ill health, and advance urban regeneration through the improvement of the built environment. We offer grants to both registered and exempt charities.

Deadline: 29th January 2018

3.4 Other rolling programmes

You can see a list of funders with rolling programme below:

Addington Fund Trustees' Discretionary Fund

Grants of up to £50,000 for short term financial aid to farmers and farm businesses, when that emergency situation has or will create unforeseen additional expenditure.

Allen Lane Foundation

Funds groups working with Asylum-seekers and refugees (but not groups working with a single nationality), Gay, lesbian, bi-sexual or transgender people, Gypsies and Travellers, Migrant workers, Offenders and ex-offenders, Older people, People experiencing mental health problems, People experiencing violence or abuse.

ASDA Foundation UK (inc. Northern Ireland)

The ASDA Foundation is ASDA's charitable trust which was set up in 1988 to support local good causes chosen by their colleagues, and is funded by profits from the midweek national lottery.

Awards for All - England

Awards for All England is a simple small grants scheme making awards of between 300 and 10,000.

City Bridge Trust

The Trust is undertaking free audits for charities aimed at making specific and measurable reductions in carbon and waste. This follows a successful pilot. They will promoting other environmental benefits. The Trust will cover the costs of an eco-audit, training or consultancy provided by their approved consultants. Complete an online request form [here](#) or phone: 020 7332 3710.

Clothworkers' Foundation - UK

The Clothworkers Foundation aims through its funding to improve the quality of life, particularly for people and communities facing disadvantage.

Fidelity UK Foundation

Seeks to support strategic initiatives that enable charitable organisations to reach new levels of achievement. Grants are intended to strengthen charities and encourage the highest standards of management and long-term sustainability. Grants will not normally cover the entire cost of a project. Average 50k.

Freemasons' Grand Charity - Non-Masonic Grants (England & Wales)

The charities and projects supported by The Freemasons' Grand Charity are chosen because they deliver important services, complement the work of other charities or tackle issues that are less popular with other funders. The Charity supports people in need and funds the work of charities helping the wider community.

Galaxy Hot Chocolate Fund

GALAXY Hot Chocolate is looking to help small, local community groups and charities across the UK, with the launch of an exciting new charitable fund.

Garfield Weston Foundation

The Garfield Weston Foundation helps small local community organisations and are prepared to consider applications covering a wide range of charitable activity. Areas funded include: education, arts, health, general, environment, community, youth, religion and welfare Up to 50k

Henry Smith's Charity

The Henry Smith Charity is a large grant making charity. They make grants totalling approximately 25 million each year to up to 1,000 organisations and charities for initiatives and projects that address social inequality and economic disadvantage.

Ibrahim Foundation

This Foundation makes grants to organisations which aim to improve the quality of life for people and communities in the UK, both now and in the future. They like to consider work which others may find hard to fund, perhaps because it breaks new ground, appears too risky, requires core funding, or needs a more unusual form of financial help such as a loan.

Jill Franklin Charitable Trust

Grants support refugees, self-help mental health groups, churches for restoration, respite holidays prisoners education 500 to 1000

Laing Family Trusts

The Laing Family Trusts are a group of four grant-making trusts (Beatrice Laing Trust, Kirby Laing Foundation, Maurice & Hilda Laing Charitable Trust and Martin Laing Foundation) sharing a single administration.

London Housing Foundation - London

This trust supports homelessness charities and agencies in London through grant funding and initiatives. In terms of the former, the Foundation will be looking for evidence that agencies are contemplating marked changes that enhance their capabilities, either in scale or scope of their programmes; or the direction of their work.

[Lloyds Enable Programme](#)

Enable grants are up to a total of £15,000 over one or two years, and can reinvigorate charities through funding organisational improvements, development of areas such as leadership and governance, improved systems and demonstrating outcomes.

[Macmillan - Supporting You to Help Others Grant](#)

Macmillan supports groups and individuals who support people affected by cancer or campaign to improve cancer care with training, grants and resources, to help them develop.

[Merchant Taylors' Consolidated Charities for the Infirm](#)

Grants are available for charitable organisations providing services to people living with significant disabilities or health concerns in South East London. Funding is at the discretion of the Trustees. Most awards are between £5,000 and £15,000. The mean amount is around £7,000.

[Reaching Communities](#)

This Big Lottery programme is for projects that help people and communities most in need. Grant size is for £10,00 and upwards and projects can run up to 5 years. It can also include building projects.

[Santander Foundation](#)

The Santander Foundation funds programmes to support disadvantaged people through one or both of these charitable priorities, education and training or financial capability

[Screwfix Foundation](#)

The Screwfix Foundation is a new charity set up by Screwfix in 2013. It has a clear purpose of raising funds to support projects that will fix, repair, maintain and improve properties and community facilities specifically for those in need in the UK.

[Sir John Cass's Foundation - Grants to Schools and Organisations](#)

Grants of between £10,000 and £30,000 are available for schools and organisations to support education and rehabilitation projects in inner London boroughs.

[Sport England - Small Grant Scheme](#)

Grants of between 300 and 10,000 are available for revenue and small capital projects. The total project costs must not exceed 50,000.

[The Rufford Foundation](#)

The Rufford Foundation is an independent grant-making trust. The Rufford Foundation's main remit is to support nature conservation projects in developing countries undertaken by small to medium-sized organisations.

[The Torch Trophy Trust](#)

The Torch Trophy Trust is a charitable organisation, whose main aim is to encourage voluntary work in sport and other related outdoor activities within local communities across the U.K.

[Trust for London](#)

Funding of up to £100,000 is available for work that develops new and imaginative ways of addressing the root causes of London's social problems, especially work which has the potential to influence and change policy, practice and public attitudes. Themes: Employment; Advice; Social Justice; Violence and Small Groups. The maximum grant given under the small groups theme is usually in the region of £30,000.

[Wakefield and Tetley Trust - Fast Track Grants](#) **!Southwark opportunity!**

Grants of between £100 and £2,500 are available for charitable organisations working to improve the lives of people in the London boroughs of Tower Hamlets, Southwark and the City of London who face significant disadvantage and have limited opportunities.

[Woodland Trust - Free Trees](#)

Free trees for school, community and youth groups. The Woodland Trust have 4000 free tree packs to give away to school, community and youth groups this autumn.

[Worshipful Company of Weavers](#)

The Worshipful Company of Weavers funds projects working with young people in need or at risk, rehabilitation and resettlement of young prisoners and ex-prisoners. Up to 15k

[Zurich Community Trust \(UK\) Ltd](#)

Zurich Community Trust has a dynamic grant-making programme which supports more than 600 charities every year, touching the lives of over 100,000 disadvantaged people. Main areas are Wiltshire, Gloucester and Hampshire although small funding across UK.

!Make sure you read the guidance before filling out an application form!

4. Contracts

Please note there are also a number of opportunities currently showing pre-procurement information – please contact development@communitysouthwark to undertake a search on www.fundingcentral.org.uk

[Government invites bids for new Mental Health Care funding](#)

The Government is committing another £15 million to improve mental health at the local level. The new fund follows on from the £15 million Improving Places of Safety scheme (2015-2017) that aimed to reduce the number of people who end up in a police cell following detention under the Mental Health Act. The new capital grants scheme is focused on improving urgent and emergency mental health care (including conditions such as psychosis, bipolar disorder, and personality disorders that could cause people to be a risk to themselves or others) by investing in facilities and infrastructure in local area.

The funding is focused on:

- Preventing people from reaching crisis point in the first place.

Helping to develop new approaches to support people who experience a mental health crisis. The scheme, which is for people of all ages from children to older people, will disperse capital funding, either as Public Dividend Capital to the NHS or as grants to other providers. The minimum grant is £5,000. There is no maximum award.

Deadline: 23.59 on 21st January 2018

5. Corporate Social Responsibility (CSR) and other offers

[Involve - Corporate support through practical Team Challenges](#)

The Involve programme at Community Southwark aims to drive practical corporate support to charities, social enterprises, community organisations and schools in Southwark, helping them to improve both their indoor and outdoor spaces. With teams of between 10 and 50 corporate

volunteers we can complete those large projects that are usually not taken on due to lack of resources in just 1 or 2 days. The Involve Team both organises and facilitates the volunteer Team Challenges and liaises directly with the corporate partner who will fund all tools and materials for each project so the service is FREE to our community partners. If your organisation matches the above description and could benefit from practical support, please contact matthew@communitysouthwark.org

6. Loans

Bright Ideas Trust (London)

Intended specifically to help London-based young entrepreneurs, the Trust will address the issue of first-time businesses failing soon after setting up, due to a lack of experience. Maximum employees is 50 and the loans are between £1,000 and £25,000

Big Issue Invest – London Housing Fund

The London Housing Fund was set up by Big Issue Invest in 2016 to celebrate its tenth anniversary. The £10 million fund, with support from the Greater London Authority, will provide loans to community organisations, social enterprises, charities and smaller housing associations to renovate empty homes or buildings and convert them into good quality affordable housing for Londoners to rent or part buy.

Loans of between £50,000 and £2 million are available with competitive rates and flexible terms. Exact loan terms will vary slightly with each proposition, but in practice, Big Issue Invest will aim to offer a fixed interest rate.

Big Issue Invest - Social Enterprise Invest Fund

Financial assistance is available in the form of loans to social enterprises and registered charities based in the UK. Loans of between £50,000 - £1.5 million can be provided. Grants are not provided.

Big Society Capital

Investments are available to Social Investment Finance Intermediaries (SIFIs) based and working within the UK for projects tackling major social issues within the UK. Loan investment of between £500,000 and £15 million.

CAN Early Intervention Fund

The Fund supports early intervention projects and aims to accelerate positive early intervention impact on communities and individuals in London.

Charity Bank - Loan Finance

Affordable loan finance and advice to registered charities, as well as to community associations, voluntary organisations, community businesses, social enterprises or a social landlord, as long as the purpose of the loan is charitable and to help them to grow. It often lends where banks or building societies either will not make a loan at all, or will only do so on unaffordable terms.

Community Investment Fund

Loans and equity investments are available to community based, locally led charities and social enterprises in England that are providing essential health, social care, education and training services to improve the well-being of local residents. Loans and investments of between £250,000 and £1 million are available. Most investments are expected to be secured against the investee's assets.

[Fredericks Foundation](#)

Provision of loans to small businesses and start-ups in Berkshire, East Sussex, Northamptonshire, Bristol & Bath, Gloucestershire, Oxfordshire, Buckinghamshire, Hampshire, Somerset, Cambridgeshire, Isle of Wight, Surrey, Cornwall, Kent, West Sussex, Derbyshire, Lincolnshire, Wiltshire, Devon and London. Loans are available from £500 to £10,000 per business, over terms from six months to five years at competitive interest rates. Loans of up to £20,000 may be available for established businesses with a financial track record of at least three years in some areas.

[London Energy Efficiency Fund \(LEEF\)](#)

The London Energy Efficiency Fund (LEEF) focuses on investing in energy efficiency retrofit to public sector buildings, including:

- The adaptation and/or refurbishment of existing public and/or voluntary sector buildings (e.g. Local Authorities, universities, hospitals, schools) to make them more energy efficient, sustainable and environmentally friendly; and/or,
- Improvements to existing social housing properties to make them more energy efficient (with a cap of c. £11m).

LEEF provides loans which have the following advantages over other potential sources of finance:

- Price – LEEF financing may be cheaper than other sources of finance and thus offers excellent value for money for the public and private sectors. LEEF will lend up to £20m per project and has £70m+ to invest just in London.
- Term – There are no maximum or minimum terms for LEEF money, or fixed payback periods. LEEF will look at 10-12 year money or short term development finance. There are also no early repayment fees.
- Flexibility – LEEF can offer sculpted repayment profiles which allow the borrower to match payments to revenue savings – as a result projects can be at worst revenue neutral or cash positive for the borrower.

[Start Up Loans](#)

This is a government-backed personal loan scheme which offers an affordable source of finance and is available to individuals looking to start or grow a business in the UK. Applicants can borrow from £500 to £25,000, with a fixed interest rate of just 6% per annum and a 1-5year repayment term. Loan recipients are also offered up to 12 months of mentoring support and access to a range of special business offers.

7. Crowdfunding

Crowdfunding is a form of microfinance where large numbers of individuals make small donations towards new projects or start-up enterprises.

You can find out more about starting and running a crowdfunding project in our factsheet here:

[Community Southwark Factsheet – Crowdfunding for Community Groups](#)

Here are some useful sites to try:

Abundance Generation	https://www.abundancegeneration.com/
BuzzBnk	https://www.buzzbnk.org/
rowd Cube	http://www.crowdcube.com/
CrowdingIn	http://crowdingin.com/
Funding Tree	https://www.fundingtree.co.uk/
GlobalGiving	http://www.globalgiving.org/
Indiegogo	https://www.indiegogo.com/
RocketHub	http://www.rockethub.com/

8. Online Fundraising

As well as Crowdfunding (above) there are now so many ways to fundraise online – but which sites will work for your organisation and what do they all do?

[Making the most of digital donations: A practical guide to selecting and using online giving platforms](#) (PDF) offers organisations a strategic approach when choosing a provider and will be a valuable resource for all charities that are looking at how they can maximise their fundraising presence online by working with online giving platforms. The guide will also be particularly useful for smaller charities that may be less sure about how online giving platforms work or what they need to do when working with different partners. (Charity Finance Group)

The amount your charity gets can vary vastly depending on which website you pick - this site-by-site guide helps you decide where to set your fundraising page up. [Money Saving Expert](#) has a useful comparison tool to help you choose.

Here are some popular sites:

Kindlink	https://www.kindlink.com/
Easyfundraising	http://www.easyfundraising.org.uk/
Everyclick	http://charities.everyclick.com/
Local Giving	http://localgiving.com/
Virgin Money Giving	http://uk.virginmoneygiving.com/giving/
BT My Donate	http://www.btplc.com/mydonate/ (it is worth noting that BT MyDonate do not charge any fees)

For Further support and information contact the **Development Team at Community**

Southwark . We can:

Help you to identify sources of funding; Help you to complete an application form; Help you think about how to develop your group (project planning, business planning, collaboration);

Help you to develop good governance in your organisation (trustee advice and training); Link you in with other organisations and projects in the borough and much more!

Contact the development team: Development@casouthwark.org.uk Tel: 020 7358 7020

Thanks to: Funding Central, SSE Newsletter, Civil Society, Third Sector