



## February 2018 Income Generation & Funding E-bulletin

*From Asking to Earning - Generating income from across the spectrum*

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### 1. Welcome

#### Welcome to February's Income Generation & Funding Bulletin.



The month of February has arrived and there are several interesting opportunities coming up, including a [Love your Funders](#) event on 14 February, with opportunity to meet and speak with funders. The [United St Saviour's Charity: Community Investment & Engagement Programmes](#) is a new fund and both programmes offer up to and over £5,000 for applicable projects. The [Comic Relief - Core Strength](#) programme managed by London Community Foundation (LCF) offers successful applicants support with their organisational core costs and development.

Another LCF managed Fund is the [Building a Stronger Britain Together](#) programme, which will support civil society and community organisations who work to create more resilient communities

Plus, we have a packed training programme of free events – see below.

Remember, you can also find out about local funding in between bulletins through [the Funding section](#) under 'News & Jobs' section of Community Southwark website. This bulletin cannot cover everything, but we can help you to do a [Funding Central](#) search based on your criteria, so do get in contact if you would like to do this.

If you would like any further support with development or income generation please contact the **Development Team** at [development@communitysouthwark.org](mailto:development@communitysouthwark.org)

Enjoy!

## 2. Notices

### 2.1 Upcoming training and events at Community Southwark:

#### **Finance Made Easy: 13 February 2018, 10am – 4.30pm**

The workshop will explore the key components of good financial management, including the role of financial controls; budgets; cash flow; and management accounts.

#### **Love your Funders 2018 – 14 February, 10.30am – 1pm**

Want to know more about what funding is out there? How to save money? What funders look for in an application? What funders priorities are? How to diversify your income? Come and find out more!

#### **Shaping Your Organisation's Future: develop practical plans & design winnable strategies: 22 February 2018; 10am – 4.30pm**

The workshop provides an overview to the fundamentals of the business planning process to improve your confidence in managing the business planning process. By the end of the course, you will be able to develop and implement a robust business plan with clarity and confidence.

#### **Demonstrating Impact Made Easy: Theory of Change: 8 March 2018; 10am – 3pm**

This workshop will introduce you to the concept of Theory of Change, and will explain the different ways it can be used to help your organisation. At the end of the workshop you should be able to explain what theory of change is, understand its uses, and start to think about applying the technique at their organisation.

#### **Fundraising & Beyond: diversify and grow your income – 15 March 2018, 10am – 4.30pm**

This is an introductory two-part workshop covering the key elements of developing an Income Generation Strategy. What do I need to know in order to have a strategy? What income is available? Can I trade?

#### **Create easy infographics for impact: 20 March 2018; 10am – 4.30pm**

Want to make your organisation's data stand out from the crowd but don't have the money or know-how to make it happen? Say goodbye to mountains of text and hello to visually exciting data with this new course from [Superhighways](#). At the end of the course you will be able to choose the right visuals for your monitoring information and create infographics using free online tools.

#### **Fundraising & Beyond: diversify and grow your income – 22 March 2018, 10am – 4.30pm**

This is an introductory two-part workshop covering the key elements of developing an Income Generation Strategy. It is targeted at people in small charities, community groups, faith groups and social enterprises providing a substantial proportion of their services to the people of Southwark.

#### **Become More Enterprising - earn & prosper through social enterprise: 27 March 2018: 10am - 4.30pm**

This interactive one-day workshop will help you to with your trading idea to get it up and running – and earning. Key topics covered include budget and pricing strategy, legal issues and organisational structure developing the right products, and marketing your products.

**Please note that new resources are added regularly on [Income Generation](#) and [Managing your finances](#) amongst others.**

See more funding news and resources on the Community Southwark website at [Income Generation Bulletin](#) and at [News & Jobs - Funding](#)

## 2.2 News from / for the sector:

**Free safeguarding** adults at risk training for faith groups, delivered by Voluntary Action Lewisham but they are opening it up to other borough's. Find out more: <http://communitysouthwark.org/news-jobs/free-safeguarding-adults-risk-training-faith-groups>

**Paid Training Programme** in the Media Industry! Starting in March 2018. Find out more: <http://communitysouthwark.org/news-jobs/paid-training-programme-media-industry>

**MAKE SPACE AT TATE** – 7 March 2018 - Free Event - a free 90-minute workshop for adults who may be visiting Tate for the first time and are welcome to come with a carer, supporting family member or friend. Find out more: <http://communitysouthwark.org/news-jobs/events/make-space-tate-free-event>

[Charity leaders at risk of disqualification can now apply for waivers](#); Civil Society, 2 February 2018

[Fundraising Regulator launches consultation on the Code of Fundraising Practice](#); Civil Society, 31 January 2018

[What charities can learn from the collapse of Carillion](#); Civil Society, 30 January 2018

['Charities at risk of Carillion-style collapse'](#); Civil Society, 30 January 2018

[Trustees removed and disqualified after failing to account for charitable expenditure or perform checks](#); The Charity Commission, 29 January 2018

[Charity Property Matters Survey 2018 launched by Ethical Property Foundation](#); Ethical Property Foundation, 25 January 2018

[Charity Commission publishes guidance on new disqualification rules](#); Civil Society, 18 January 2018

[Government unlocking £330 million from dormant accounts for initiatives tackling a number of societal challenges](#); DotGov.UK, 4 January 2018

## 3. Grants

### 3.1 February 2018

#### [Friends Provident Foundation: Building Resilient Economies programme](#)

The programme supports projects that develop local economic resilience and community solutions through two outcomes: 'systems change' and 'local economic resilience'. Local economic resilience includes activities that create community assets or new approaches to local finance. The systems change outcome include projects that develop and demonstrate methods that will effectively change policy and corporate behaviours in pursuit of wider social objectives. There is no minimum amount and you can apply for up to £200,000.

**Deadline 5 February 2018**

### **DM Thomas Foundation for Young People - Central Grants Programme**

The Foundation prioritises the areas of education or health with focus in one of the following three groups: Children and young people with disabilities, Children and young people who are sick in hospital, Children and young people who are life limited (requiring palliative care). You can apply for funding under three grant categories: up to £5000, up to £10,000 and over £10,000, and maximum award is £30,000 per year, and for up to two years.

**Deadline: 6 February 2018**

### **Trust for London**

Grants are available for up to £150,000 for work that develops new and imaginative ways of addressing the root causes of London's social problems, especially work which has the potential to influence and change policy, practice and public attitudes.

**Deadline: 6 February 2018 (1pm)**

### **The Polden-Puckham Charitable Foundation**

The Foundation's priority is to address systemic threats by seeking to change policy and attitudes at a national or European level. Funding is available for projects in the UK that aim to influence values and attitudes, promote equity and social justice, and develop radical alternatives to current economic and social structures. It offers grants of between £5,000 and £15,000 per year, for up to three years, for projects that address the following subject: i) Peace and Security and developing ways of resolving violent conflicts peacefully, and of addressing their underlying causes, ii) Environmental Sustainability including work that addresses the pressures and conditions that risk global environmental breakdown.

**Deadline: 9 February 2018**

### **Building Communities Fund**

The Building Communities Fund (previously named the Small Grants Fund) is delivered via the Team London Bridge BID levy. Grants of between £500 - £2,000 are available for local events, youth projects, residents' activities and general community programmes. There are no set criteria in terms of beneficiaries' age groups, though the majority of participants must live in SE1, SE16 or SE17. Funded projects must also work in accordance with Team London Bridge's aim of supporting and promoting sustainable community places.

**Deadline: 12 February 2018 (12pm)**

### **The D'Oyly Carte Charitable Trust**

The objects of the Trust are the advancement of the arts, health and medical welfare and environmental protection or improvement. Only registered charities are considered and grants are usually in the range £500 - £5,000. Please read the guidelines regarding eligibility before you apply. Some documents have to be signed and sent in by post by deadline date, so give sufficient time.

**Deadline: 14 February 2018**

### **People's Postcode Lottery grants**

Grants of up to £2,000 (constituted groups) and £20,000 (registered charities) are available for projects that focus on the following areas: Employability & skills development programmes; Promotion of human rights through combatting discrimination; Poverty prevention. There is a two-stage application process and Stage 1 is a short Expression of Interest (EOI) which requires basic details about your organisation and a very short summary of the project you are proposing.

**Deadline – EOI: 14 February 2018**

### **Postcode Local Trust**

Grants available to support projects that improve biodiversity and outdoor spaces such as community gardens and play areas using sustainable materials; Outdoor education and heritage.

Constituted organisations can apply for up to £2000, and up to £20,000 if you are a registered charity. Two-stage application process, with EOI first stage.

**Deadline (EOI): 14 February 2018**

### **Postcode Community Trust**

The Trust focuses on initiatives that benefit communities through grass-roots sports, arts, recreation and wellbeing programmes which improve a community's physical and mental health. Two-stage application process, with a first stage EOI requiring basic organisational details and a short summary of the project you are proposing. Constituted organisations can apply for up to £2,000, and up to £20,000 if you are a registered charity.

**Deadline: 14 February 2018**

### **Building a Stronger Britain Together**

The programme will support civil society and community organisations who work to create more resilient communities, stand up to extremism in all forms and offer vulnerable individuals a positive alternative. It encourages partnership between the government and people involved in projects that counter extremism and build stronger communities. You can apply for either in-kind support, grants for specific projects with demonstrable outcomes, or both. Maximum grant you can apply for is £50,000

**Deadline: 16 February 2018**

### **Heritage Lottery Fund – Grants for Places of Worship**

Parishioners caring for historic places of worship, of all faiths and denominations, can apply to HLF for funding to support a broad range of projects including capital repair. Applying for grants through the open programmes will give time-stretched applicants greater flexibility to secure the funding needed for their place of worship. The [Heritage Grants](#) is one of three programmes and involves a two stage application process but gives applicants the opportunity to secure funding for more ambitious projects and allows them to undertake a development phase to help shape their proposals. Grants of £100,000 to £5m is available.

**Deadline: 22 February 2018**

### **Skills and Opportunities Fund**

Grants of up to £35,000 are available for projects that will promote education, develop skills for employment and help people to start a business. No more than 25% of the funding can be used for capital costs.

**Deadline: 23 February 2018**

### **Masonic Charitable Foundation**

The Foundation offers small grants (up to £5,000) and large grants (£5,000 and above) to charities that deliver services /activities in four key areas of need: Financial Hardship, Social Exclusion & Disadvantage, Health & Disability, Education & Employability.

**Deadline: 23 February 2018 (Small grants).**

### **Greater London - Royal Victoria Hall Foundation**

Funding of between £250 and £2,000 to encourage and assist projects in the Greater London area with the performance and/or development of professional dramatic work.

**Deadline: 23 February 2018**

### **Comic Relief - Core Strength**

Locally-led and based organisations can apply for grants of £1,000 to £10,000 to support organisational overheads and development. Your work should fit within the following funder's

priorities: Connected communities, Productive communities, Empowered communities. Your annual income in the last financial year should be £100,000 or under.

**Deadline: 26 February 2018 (5pm)**

## 3.2 March 2018

### [BBC Children in Need - Small Grants](#)

Community organisations can apply for up to £10,000 per year for up to 3 years for projects working with children and young people of 18 years and under experiencing disadvantage through: Illness, distress, abuse or neglect; any kind of disability; behavioural or psychological difficulties; living in poverty or situations of deprivation. Projects should make a difference in children's lives that help prevent or overcome the effects of the disadvantages they face.

**Deadline: 1 March 2018**

### [Peter Cruddas Foundation](#)

Funding is available for registered charities working to support disadvantaged and disengaged young people as they move towards pathways into education, training and employment. There is no minimum or maximum amount and organisations can apply for more than one year's project funding.

**Deadline: 1 March 2018**

### [Help the homeless](#)

The Fund supports capital costs of projects that assist individuals in their return to mainstream society, rather than simply offer shelter or other forms of sustenance, with grants of up to £5,000. Applications should clearly describe the aims and structure of your organisation, your future plans and specific details of how any grant money will be spent.

**Deadline: 15 March 2018**

### [London Community Foundation - Peabody Community Fund](#)

Grants of between £500 and £5,000 are available to local charities, not-for-profit groups and community organisations for projects and activities that benefit the residents of Peabody estate and housing areas which are located throughout London.

**Deadline: 21 March 2018**

### [Paul Hamlyn Foundation Teacher Development Fund](#)

Aims to support delivery of effective arts-based teaching and learning opportunities in the primary classroom, and to embed learning through the arts in the curriculum.

It will fund partnerships of arts/cultural organisations and up to ten schools, who will work together for two academic years. Grants of up to £150,00 will be provided.

**Deadline: 23 March 2018**

### [United St Saviour's Charity: Community Investment & Engagement Programmes](#)

The Community Investment programme is a large grants scheme for projects costing over £5,000 and starting from August 2018. This involves a two-stage application process, with an initial expression of interest. The Community Engagement programme is a small grants scheme, for projects up to £5,000. Both programmes support projects and organisations that help to achieve the aims of its 3 priority themes:

- **Strong, Resilient Communities:** connecting, enabling and strengthening communities (of place and of interest) in north Southwark
- **Positive Ageing:** reducing isolation and increasing wellbeing amongst north Southwark's older residents

- **Levelling the Playing Field:** supporting population groups disproportionately experiencing social and economic disadvantage.

**Deadlines: Community Investment: EOI – 29 March 2018 (noon)  
Community Engagement 29 March 2018 (noon)**

### [Rose Foundation](#)

The provision of expertise and grants to registered charities for building projects in London. Grants of between £5,000 and £10,000 and are made towards small self-contained schemes of less than £200,000. As well as providing financial assistance, the Foundation also offers property experience to registered charities requiring assistance with building projects. The general aim of the Trustees is that as large a number of people as possible should benefit, rather than providing donations to a small specific group.

**Deadline: 31 March 2018**

## 3.3 April 2018

### [Fields in Trust - Active Spaces programme](#)

The programme aims to safeguard the future of green spaces across the UK and to encourage people, particularly the most inactive communities, to participate in physical activity, sport and play. Available grants: up to £5000.

**Deadline: 27 April 2018**

### [Armed Forces Day - Community Events](#)

To celebrate 10 years of Armed Forces Day this summer, the Ministry of Defence (MOD) is offering grants of up to £10,000 to help communities put together a day of regional celebration activities. Events in the past have ranged from large community displays to school talks and small family fun days.

**Deadline: 30 April 2018**

### [Eranda Rothschild Foundation](#)

The Foundation is interested in projects that are working to address one of the following areas: Arts (including education and outreach work of charities), Education (to support young professionals in certain fields), and medical research.

**Deadline: 30 April 2018**

## 3.4 Other rolling programmes

**You can see a list of funders with rolling programme below:**

### [Addington Fund Trustees' Discretionary Fund](#)

Grants of up to £50,000 for short term financial aid to farmers and farm businesses, when that emergency situation has or will create unforeseen additional expenditure.

### [Allen Lane Foundation](#)

Funds groups working with Asylum-seekers and refugees (but not groups working with a single nationality), Gay, lesbian, bi-sexual or transgender people, Gypsies and Travellers, Migrant workers, Offenders and ex-offenders, Older people, People experiencing mental health problems, People experiencing violence or abuse.

### **ASDA Foundation UK (inc. Northern Ireland)**

The ASDA Foundation is ASDA's charitable trust which was set up in 1988 to support local good causes chosen by their colleagues, and is funded by profits from the midweek national lottery.

### **Awards for All - England**

Awards for All England is a simple small grants scheme making awards of between 300 and 10,000.

### **City Bridge Trust**

The Trust is undertaking free audits for charities aimed at making specific and measurable reductions in carbon and waste. This follows a successful pilot. They will be promoting other environmental benefits. The Trust will cover the costs of an eco-audit, training or consultancy provided by their approved consultants. Complete an online request form [here](#) or phone: 020 7332 3710.

### **Clothworkers' Foundation - UK**

The Clothworkers Foundation aims through its funding to improve the quality of life, particularly for people and communities facing disadvantage.

### **Fidelity UK Foundation**

Seeks to support strategic initiatives that enable charitable organisations to reach new levels of achievement. Grants are intended to strengthen charities and encourage the highest standards of management and long-term sustainability. Grants will not normally cover the entire cost of a project. Average 50k.

### **Freemasons' Grand Charity - Non-Masonic Grants (England & Wales)**

The charities and projects supported by The Freemasons' Grand Charity are chosen because they deliver important services, complement the work of other charities or tackle issues that are less popular with other funders. The Charity supports people in need and funds the work of charities helping the wider community.

### **Galaxy Hot Chocolate Fund**

GALAXY Hot Chocolate is looking to help small, local community groups and charities across the UK, with the launch of an exciting new charitable fund.

### **Garfield Weston Foundation**

The Garfield Weston Foundation helps small local community organisations and are prepared to consider applications covering a wide range of charitable activity. Areas funded include: education, arts, health, general, environment, community, youth, religion and welfare Up to 50k

### **Henry Smith's Charity**

The Henry Smith Charity is a large grant making charity. They make grants totalling approximately 25 million each year to up to 1,000 organisations and charities for initiatives and projects that address social inequality and economic disadvantage.

### **Ibrahim Foundation**

This Foundation makes grants to organisations which aim to improve the quality of life for people and communities in the UK, both now and in the future. They like to consider work which others may find hard to fund, perhaps because it breaks new ground, appears too risky, requires core funding, or needs a more unusual form of financial help such as a loan.

### **Jill Franklin Charitable Trust**

Grants support refugees, self-help mental health groups, churches for restoration, respite holidays prisoners education 500 to 1000

### **Laing Family Trusts**

The Laing Family Trusts are a group of four grant-making trusts (Beatrice Laing Trust, Kirby Laing Foundation, Maurice & Hilda Laing Charitable Trust and Martin Laing Foundation) sharing a single administration.

### **London Housing Foundation - London**

This trust supports homelessness charities and agencies in London through grant funding and initiatives. In terms of the former, the Foundation will be looking for evidence that agencies are contemplating marked changes that enhance their capabilities, either in scale or scope of their programmes; or the direction of their work.

### **Lloyds Enable Programme**

Enable grants are up to a total of £15,000 over one or two years, and can reinvigorate charities through funding organisational improvements, development of areas such as leadership and governance, improved systems and demonstrating outcomes.

### **Macmillan - Supporting You to Help Others Grant**

Macmillan supports groups and individuals who support people affected by cancer or campaign to improve cancer care with training, grants and resources, to help them develop.

### **Merchant Taylors' Consolidated Charities for the Infirm**

Grants are available for charitable organisations providing services to people living with significant disabilities or health concerns in South East London. Funding is at the discretion of the Trustees. Most awards are between £5,000 and £15,000. The mean amount is around £7,000.

### **Reaching Communities**

This Big Lottery programme is for projects that help people and communities most in need. Grant size is for £10,00 and upwards and projects can run up to 5 years. It can also include building projects.

### **Santander Foundation**

The Santander Foundation funds programmes to support disadvantaged people through one or both of these charitable priorities, education and training or financial capability

### **Screwfix Foundation**

The Screwfix Foundation is a new charity set up by Screwfix in 2013. It has a clear purpose of raising funds to support projects that will fix, repair, maintain and improve properties and community facilities specifically for those in need in the UK.

### **Sir John Cass's Foundation - Grants to Schools and Organisations**

Grants of between £10,000 and £30,000 are available for schools and organisations to support education and rehabilitation projects in inner London boroughs.

### **Sport England - Small Grant Scheme**

Grants of between 300 and 10,000 are available for revenue and small capital projects. The total project costs must not exceed 50,000.

### **The Rufford Foundation**

The Rufford Foundation is an independent grant-making trust. The Rufford Foundation's main remit is to support nature conservation projects in developing countries undertaken by small to medium-sized organisations.

### [The Torch Trophy Trust](#)

The Torch Trophy Trust is a charitable organisation, whose main aim is to encourage voluntary work in sport and other related outdoor activities within local communities across the U.K.

### [Trust for London](#)

Funding of up to £100,000 is available for work that develops new and imaginative ways of addressing the root causes of London's social problems, especially work which has the potential to influence and change policy, practice and public attitudes. Themes: Employment; Advice; Social Justice; Violence and Small Groups. The maximum grant given under the small groups theme is usually in the region of £30,000.

### [Wakefield and Tetley Trust - Fast Track Grants](#) **!Southwark opportunity!**

Grants of between £100 and £2,500 are available for charitable organisations working to improve the lives of people in the London boroughs of Tower Hamlets, Southwark and the City of London who face significant disadvantage and have limited opportunities.

### [Woodland Trust - Free Trees](#)

Free trees for school, community and youth groups. The Woodland Trust have 4000 free tree packs to give away to school, community and youth groups this autumn.

### [Worshipful Company of Weavers](#)

The Worshipful Company of Weavers funds projects working with young people in need or at risk, rehabilitation and resettlement of young prisoners and ex-prisoners. Up to 15k

### [Zurich Community Trust \(UK\) Ltd](#)

Zurich Community Trust has a dynamic grant-making programme which supports more than 600 charities every year, touching the lives of over 100,000 disadvantaged people. Main areas are Wiltshire, Gloucester and Hampshire although small funding across UK.

**!Make sure you read the guidance before filling out an application form!**

## **4. Contracts**

Please note there are also a number of opportunities currently showing pre-procurement information – please contact [development@communitysouthwark](mailto:development@communitysouthwark) to undertake a search on [www.fundingcentral.org.uk](http://www.fundingcentral.org.uk)

## **5. Corporate Social Responsibility (CSR) and other offers**

### [Involve - Corporate support through practical Team Challenges](#)

The Involve programme at Community Southwark aims to drive practical corporate support to charities, social enterprises, community organisations and schools in Southwark, helping them to improve both their indoor and outdoor spaces. With teams of between 10 and 50 corporate volunteers we can complete those large projects that are usually not taken on due to lack of resources in just 1 or 2 days. The Involve Team both organises and facilitates the volunteer Team Challenges and liaises directly with the corporate partner who will fund all tools and materials for each project so the service is FREE to our community partners. If your organisation matches the above description and could benefit from practical support, please contact [involve@communitysouthwark.org](mailto:involve@communitysouthwark.org)

## 6. Loans

### **Bright Ideas Trust (London)**

Intended specifically to help London-based young entrepreneurs, the Trust will address the issue of first-time businesses failing soon after setting up, due to a lack of experience. Maximum employees is 50 and the loans are between £1,000 and £25,000

### **Big Issue Invest – London Housing Fund**

The London Housing Fund was set up by Big Issue Invest in 2016 to celebrate its tenth anniversary. The £10 million fund, with support from the Greater London Authority, will provide loans to community organisations, social enterprises, charities and smaller housing associations to renovate empty homes or buildings and convert them into good quality affordable housing for Londoners to rent or part buy.

Loans of between £50,000 and £2 million are available with competitive rates and flexible terms. Exact loan terms will vary slightly with each proposition, but in practice, Big Issue Invest will aim to offer a fixed interest rate.

### **Big Issue Invest - Social Enterprise Invest Fund**

Financial assistance is available in the form of loans to social enterprises and registered charities based in the UK. Loans of between £50,000 - £1.5 million can be provided. Grants are not provided.

### **Big Society Capital**

Investments are available to Social Investment Finance Intermediaries (SIFIs) based and working within the UK for projects tackling major social issues within the UK. Loan investment of between £500,000 and £15 million.

### **CAN Early Intervention Fund**

The Fund supports early intervention projects and aims to accelerate positive early intervention impact on communities and individuals in London.

### **Charity Bank - Loan Finance**

Affordable loan finance and advice to registered charities, as well as to community associations, voluntary organisations, community businesses, social enterprises or a social landlord, as long as the purpose of the loan is charitable and to help them to grow. It often lends where banks or building societies either will not make a loan at all, or will only do so on unaffordable terms.

### **Community Investment Fund**

Loans and equity investments are available to community based, locally led charities and social enterprises in England that are providing essential health, social care, education and training services to improve the well-being of local residents. Loans and investments of between £250,000 and £1 million are available. Most investments are expected to be secured against the investee's assets.

### **Fredericks Foundation**

Provision of loans to small businesses and start-ups in Berkshire, East Sussex, Northamptonshire, Bristol & Bath, Gloucestershire, Oxfordshire, Buckinghamshire, Hampshire, Somerset, Cambridgeshire, Isle of Wight, Surrey, Cornwall, Kent, West Sussex, Derbyshire, Lincolnshire, Wiltshire, Devon and London. Loans are available from £500 to £10,000 per business, over terms from six months to five years at competitive interest rates. Loans of up to £20,000 may be available for established businesses with a financial track record of at least three years in some areas.

## London Energy Efficiency Fund (LEEF)

The London Energy Efficiency Fund (LEEF) focuses on investing in energy efficiency retrofit to public sector buildings, including:

- The adaptation and/or refurbishment of existing public and/or voluntary sector buildings (e.g. Local Authorities, universities, hospitals, schools) to make them more energy efficient, sustainable and environmentally friendly; and/or,
- Improvements to existing social housing properties to make them more energy efficient (with a cap of c. £11m).

LEEF provides loans which have the following advantages over other potential sources of finance:

- Price – LEEF financing may be cheaper than other sources of finance and thus offers excellent value for money for the public and private sectors. LEEF will lend up to £20m per project and has £70m+ to invest just in London.
- Term – There are no maximum or minimum terms for LEEF money, or fixed payback periods. LEEF will look at 10-12 year money or short term development finance. There are also no early repayment fees.
- Flexibility – LEEF can offer sculpted repayment profiles which allow the borrower to match payments to revenue savings – as a result projects can be at worst revenue neutral or cash positive for the borrower.

## Start Up Loans

This is a government-backed personal loan scheme which offers an affordable source of finance and is available to individuals looking to start or grow a business in the UK. Applicants can borrow from £500 to £25,000, with a fixed interest rate of just 6% per annum and a 1-5year repayment term. Loan recipients are also offered up to 12 months of mentoring support and access to a range of special business offers.

## 7. Crowdfunding

Crowdfunding is a form of microfinance where large numbers of individuals make small donations towards new projects or start-up enterprises.

You can find out more about starting and running a crowdfunding project in our factsheet here:

[Community Southwark Factsheet – Crowdfunding for Community Groups](#)

Here are some useful sites to try:

|                      |   |
|----------------------|---|
| Abundance Generation | <a href="https://www.abundancegeneration.com/">https://www.abundancegeneration.com/</a> |
| BuzzBnk              | <a href="https://www.buzzbnk.org/">https://www.buzzbnk.org/</a>                         |
| rowd Cube            | <a href="http://www.crowdcube.com/">http://www.crowdcube.com/</a>                       |
| CrowdingIn           | <a href="http://crowdingin.com/">http://crowdingin.com/</a>                             |
| Funding Tree         | <a href="https://www.fundingtree.co.uk/">https://www.fundingtree.co.uk/</a>             |
| GlobalGiving         | <a href="http://www.globalgiving.org/">http://www.globalgiving.org/</a>                 |
| Indiegogo            | <a href="https://www.indiegogo.com/">https://www.indiegogo.com/</a>                     |
| RocketHub            | <a href="http://www.rockethub.com/">http://www.rockethub.com/</a>                       |

## 8. Online Fundraising

As well as Crowdfunding (above) there are now so many ways to fundraise online – but which sites will work for your organisation and what do they all do?

[Making the most of digital donations: A practical guide to selecting and using online giving platforms](#) (PDF) offers organisations a strategic approach when choosing a provider and will be a

valuable resource for all charities that are looking at how they can maximise their fundraising presence online by working with online giving platforms. The guide will also be particularly useful for smaller charities that may be less sure about how online giving platforms work or what they need to do when working with different partners. (Charity Finance Group)

The amount your charity gets can vary vastly depending on which website you pick - this site-by-site guide helps you decide where to set your fundraising page up. [Money Saving Expert](#) has a useful comparison tool to help you choose.

Here are some popular sites:

|                     |  |
|---------------------|--|
| Kindlink            | <a href="https://www.kindlink.com/">https://www.kindlink.com/</a>  |
| Easyfundraising     | <a href="http://www.easyfundraising.org.uk/">http://www.easyfundraising.org.uk/</a>  |
| Everyclick          | <a href="http://charities.everyclick.com/">http://charities.everyclick.com/</a>  |
| Local Giving        | <a href="http://localgiving.com/">http://localgiving.com/</a>  |
| Virgin Money Giving | <a href="http://uk.virginmoneygiving.com/giving/">http://uk.virginmoneygiving.com/giving/</a>  |
| BT My Donate        | <a href="http://www.btplc.com/mydonate/">http://www.btplc.com/mydonate/</a> (it is worth noting that BT MyDonate do not charge any fees) |

For Further support and information contact the **Development Team at Community**

**Southwark:** [Development@casouthwark.org.uk](mailto:Development@casouthwark.org.uk) Tel: 020 7358 7020

Findout more about how we can work with your organisation:

<http://communitysouthwark.org/about-us/services/building-stronger-foundations-our-support-offer>

*Thanks to: Funding Central, SSE Newsletter, Civil Society, Third Sector*