



December 2017 Income Generation & Funding Ebulletin

From Asking to Earning - Generating income from across the spectrum

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1. Welcome

Welcome to December's Income Generation & Funding Bulletin.



With the **Christmas Festive Season** just round the corner, this month's Income Generation bulletin is packed with lots of funding opportunities including the **United St Saviours Small Grants Fund Round 3**, which is a Southwark Opportunity! Grants of up to £5,000 are available. **The Fore** is another Funder offering small charities and social enterprises development funding and strategic support, with grants of up to £30k. Thinking of submitting a Community Right to Build application for a local community asset, the **Community-led Buildings grant programme** offers £5,000 - £20,000. And lots more ...

You may feel that you need some help in developing your business plan, fundraising strategy, or setting up financial controls? If that's the case, why not contact us to find out how we can help you?

Remember, you can also find out about local funding in between bulletins through the Funding section under 'News & Jobs' section of Community Southwark website. This bulletin cannot cover everything, but we can help you to do a Funding Central search based on your criteria, so do get in contact if you would like to do this.

If you would like any further support with development or income generation please contact the **Development Team** at development@communitysouthwark.org

Enjoy!

2. Notices

2.1 Upcoming training and events at Community Southwark:

<u>Demonstrating Impact Made Easy: Creating Effective Outcomes Frameworks</u>: 5 December 2017, 10am – 3pm

With increasing numbers of organisations required to prove that their work delivers real results that make a difference in their communities, this workshop will help you to understand the concepts involved in evaluation and show you how to create an effective evaluation framework for your project.

<u>Value of Volunteering - how to demonstrate its impact</u>: 11 January 2018, 10am – 4pm The workshop will help you to understand what Impact is and the language associated with it, increase your awareness of the different methods to identify outcomes and outputs and start you on the journey of assessing your volunteering impact.

Fundraising Made Easy: 18 January 2018, 10am - 4.30pm

The workshop will introduce participants to the key aspects of fundraising. It will support participants to understand the jargon used, to map their fundraising needs in relation to the 'spectrum of income generation' and think about what key information is needed to complete successful grant applications.

Finance Made Easy: 13 February 2018, 10am - 4.30pm

The workshop will explore the key components of good financial management, including the role of financial controls; budgets; cash flow; management accounts and balance sheets

<u>Fundraising & Beyond: diversify and grow your income</u> – 15 March 2018, 10am – 4.30pm This is an introductory two-part workshop covering the key elements of developing an Income Generation Strategy. What do I need to know in order to have a strategy? What income is available? Can I trade?

Please note that new resources are added regularly on <u>Income Generation</u> and <u>Managing</u> <u>your finances</u> amongst others.

See more funding news and resources on the Community Southwark website at Income Generation Bulletin and at News & Jobs - Funding

News from / for the sector:

Charity Commission warns of slow-down in services without more funding; Civil Society, 1 December 2017

<u>Charitable Companies will be able to convert to a CIO from 1 January 2018;</u> Charity Commission, 23 November 2017

Facebook to Scrap Fees for Digital Fundraising; Civil Society, 30 November 2017

Getting involved – a new report on civic participation; NCVO, November 2017

Data Protection and GDPR - Five Things for Trustees to Know; NCVO, 24 November 2017

Boards do not reflect communities' charities serve; Civil Society, 13 November 2017

How many charities pay trustees? New Charity Commission report into trusteeship; Civil Society, 13 November 2017

Small Charities Falling Behind on Digital Capability; Civil Society, 3 November 2017

3. Grants

3.1 December 2017

Woodroffe Benton Foundation

The Foundation will fund project activities in the following categories: i) Relief of Hardship, ii) Care for the Elderly, iii) Education & Youth Development, iv) Environment & Conservation. Grants are targeted at small registered charities and cam apply for amounts of £500 - £2,500.

Deadline: 6 Dec 2017.

Clarion Digital Communities Fund

Grants of between £1,000 and £5,000 are available for voluntary and community organisations working to support Affinity Sutton and Circle residents of all ages to get and stay online and to build the skills, motivation and confidence to use the internet safely as an everyday tool. The funder has properties and presence in Southwark and Lambeth. Please note that the Fund is not primarily aimed at helping people to use a computer.

Deadline: 13 December 2017 (12noon)

Help the Homeless

The main funding focus is provision of grants (generally up to £5,000) for capital costs to small and medium-sized registered charities (turnover of under £1m per annum). Applications must relate to projects that assist individuals in their return to mainstream society, rather than simply offer shelter or other forms of sustenance. It should clearly describe the aims and structure of your organisation, your future plans and specific details of how any grant money will be spent. A copy of the latest available audited accounts is also required.

Deadline: 15 December 2018

The Ironmongers' Company

Grants of up to £10,000 are available to registered charities for projects that support disadvantaged young people under the age of 25 to reach their full potential. Projects should include educational activities which develop learning, motivation and skills and have clear aims and objectives.

Deadline: 15 December 2017

United St Saviours Small Grants Fund Round 3! Southwark Opportunity!

Round 3 of the Community Engagement Programme (small grants) for 2017/18 is now open to online applications for projects starting from late January 2018. Projects and organisations are invited to apply who can help to achieve the aims of our 3 priority themes:

- Strong, Resilient Communities
- Positive Ageing
- · Levelling the Playing Field

Grants of up to £5,000 are available, although the average amount awarded last year was £2,000. Please contact Matthew Allgood at USSC to find out more about the Community Engagement Programme and/or to discuss an application.

Deadline: 15th December 2017

Neighbourhood Planning Grants

The grants programme will support communities that want to develop Neighbourhood Plans, with grants of up to £9,000. A second element grant involves technical support packages provided by AECOM, and an additional grant package of £6,000 (bringing the grant ceiling amount available to £15,000). You can for example apply for a grant to develop a website, put together a project plan, undertake a local survey, develop your evidence base, or hire a planning expert.

Deadlines: 15 December 2017 (for decisions in January 2018)

31 January 2018 (final closing date)

Cockayne - Grants for the Arts

The purpose of the Fund is to support art as a way of enriching life experience, and grants are focused on arts projects in London that provide opportunities to artists from diverse cultures. The current focus includes: i) New work or ground-breaking re-interpretations of classic repertoire that demonstrate the potential: for artistic excellence, to reach large and diverse audiences, and/or to make a significant, new contribution to the art form; ii) Art that is experimental, risk-taking, and/or engages controversial issues; iii) Projects that involve young artists. Average grant sizes are in the range of £1,000 to £25,000.

Deadline: 19 December 2017 (12noon)

MOPAC Community Seed Fund (Knife Crime)

The Fund's aim is to support grass-roots community groups involved in protecting young people and eliminating violence from our communities. It aims to enable such communities to develop their own responses and solutions to preventing young people from engaging in knife related offending and, helping those already involved to exit. Voluntary and community organisations are invited to apply for up to £50,000 for projects that will achieve the objectives of the Fund.

Deadline: 21 December 2017 (5pm)

3.2 January 2018

UK Theatres Grants Scheme

The grants scheme is a capital fund that awards up to £5,000 to theatres run by charities and non-profit groups. You must own or manage the theatre with titles or signed leases of more than 5 years on buildings, and clearly demonstrate the value capital improvements to their theatres would make to your work in local communities.

Priorities include projects that address urgent building repairs, improve operational viability, introduce environmental improvements, and enhance physical accessibility.

Deadline: 7 January 2018

The Fore

The Fore offers small charities and social enterprises access to development funding and strategic support. Grants of up to £30k over one to three years is available, as well as access to business expertise to help grantees achieve their goals. Small charitable organisations (annual income less than £1m) can apply and there is no lengthy application form to complete. Grants are unrestricted and targeted at organisations which have the potential to have a transformational impact.

Deadline: 8 January 2018

BBC Children in Need: Main Grants

The Fund support projects working with children and young people of 18 years and under experiencing disadvantage through: i) Illness, distress, abuse or neglect, ii) Any kind of disability, iii) Behavioural or psychological difficulties, iv) Living in poverty or situations of deprivation. Grants of over £10,000 per year for up to three years is available under this programme.

Deadline: 16 January 2018

London Theatres Small Grants Scheme

The London Small Theatres Grants Scheme is a capital fund that awards up to £5,000 to small theatres in London which are undertaking building projects.

Deadline: 25 January 2018

The Span Trust

The Span Trust seeks to fund projects by awarding grants between £5,000 and £20,000 that will alleviate poverty, disability, age or ill health, and advance urban regeneration through the improvement of the built environment. We offer grants to both registered and exempt charities.

Deadline: 29 January 2018

Ford Britain Trust

Registered charities and community organisations can apply for up to £3,000 for projects that i) work with children/young people, ii) special education needs, iii) people with disabilities, iv) work that has clear benefits to the local community / environment. Contributions can be made towards capital projects or expenditure items, including refurbishments, furniture and equipment.

Deadline: 31 January 2018

Community Led Buildings

The Community-led buildings grant programme offers two strands of funding support:

Pre-feasibility Grant: When you have identified a possible community-led building project and are assessing the way forward – looking at costs, how you will manage the project, legal concerns and more.

Project Support Grant: To help you pay for the advice you need to progress your community-led building project to the point of submitting a Community Right to Build Order.

Grants of between £5,000 - £40,000 are available to help you pay for the help you need to progress your community-led building project to the point of submitting a Community Right to Build Order.

Deadline: 31 January 2018

3.3 February 2018

Friends Provident Foundation: Building Resilient Economies programme

The programme supports projects that develop local economic resilience and community solutions through two outcomes: 'systems change' and 'local economic resilience'. Local economic resilience includes activities that create community assets or new approaches to local finance. The systems change outcome include projects that develop and demonstrate methods that will effectively change policy and corporate behaviours in pursuit of wider social objectives. There is no minimum amount and you can apply for up to £200,000.

Deadline 5th February 2018

DM Thomas Foundation for Young People - Central Grants Programme

The Foundation prioritises the areas of education or health with focus in one of the following three groups: Children and young people with disabilities, Children and young people who are sick in hospital, Children and young people who are life limited (requiring palliative care). You can apply for funding under three grant categories: up to £5000, up to £10,000 and over £10,000, and maximum award is £30,000 per year, and for up to two years.

Deadline: 6 February 2018

The Polden-Puckham Charitable Foundation

The Foundation's priority is to address systemic threats by seeking to change policy and attitudes at a national or European level. Funding is available for projects in the UK that aim to influence values and attitudes, promote equity and social justice, and develop radical alternatives to current economic and social structures. It offers grants of between £5,000 and £15,000 per year, for up to three years, for projects that address the following subject: i) Peace and Security and developing ways of resolving violent conflicts peacefully, and of addressing their underlying causes, ii) Environmental Sustainability including work that addresses the pressures and conditions that risk global environmental breakdown.

Deadline: 9 February 2018

Masonic Charitable Foundation

The Foundation offers small grants (up to £5,000) and large grants (£5,000 and above) to charities that deliver services /activities in four key areas of need: Financial Hardship, Social Exclusion & Disadvantage, Health & Disability, Education & Employability.

Deadline: 2 February 2018 (Large grants); 23 February 2018 (Small grants).

3.4 Other rolling programmes

You can see a list of funders with rolling programme below:

Addington Fund Trustees' Discretionary Fund

Grants of up to £50,000 for short term financial aid to farmers and farm businesses, when that emergency situation has or will create unforeseen additional expenditure.

Allen Lane Foundation

Funds groups working with Asylum-seekers and refugees (but not groups working with a single

nationality), Gay, lesbian, bi-sexual or transgender people, Gypsies and Travellers, Migrant workers, Offenders and ex-offenders, Older people, People experiencing mental health problems, People experiencing violence or abuse.

ASDA Foundation UK (inc. Northern Ireland)

The ASDA Foundation is ASDA's charitable trust which was set up in 1988 to support local good causes chosen by their colleagues, and is funded by profits from the midweek national lottery.

Awards for All - England

Awards for All England is a simple small grants scheme making awards of between 300 and 10,000.

City Bridge Trust

The Trust is undertaking free audits for charities aimed at making specific and measurable reductions in carbon and waste. This follows a successful pilot. They will promoting other environmental benefits. The Trust will cover the costs of an eco-audit, training or consultancy provided by their approved consultants. Complete an online request form here or phone: 020 7332 3710.

Clothworkers' Foundation - UK

The Clothworkers Foundation aims through its funding to improve the quality of life, particularly for people and communities facing disadvantage.

Fidelity UK Foundation

Seeks to support strategic initiatives that enable charitable organisations to reach new levels of achievement. Grants are intended to strengthen charities and encourage the highest standards of management and long-term sustainability. Grants will not normally cover the entire cost of a project. Average 50k.

Freemasons' Grand Charity - Non-Masonic Grants (England & Wales)

The charities and projects supported by The Freemasons' Grand Charity are chosen because they deliver important services, complement the work of other charities or tackle issues that are less popular with other funders. The Charity supports people in need and funds the work of charities helping the wider community.

Galaxy Hot Chocolate Fund

GALAXY Hot Chocolate is looking to help small, local community groups and charities across the UK, with the launch of an exciting new charitable fund.

Garfield Weston Foundation

The Garfield Weston Foundation helps small local community organisations and are prepared to consider applications covering a wide range of charitable activity. Areas funded include: education, arts, health, general, environment, community, youth, religion and welfare Up to 50k

Henry Smith's Charity

The Henry Smith Charity is a large grant making charity. They make grants totalling approximately 25 million each year to up to 1,000 organisations and charities for initiatives and projects that address social inequality and economic disadvantage.

Ibrahim Foundation

This Foundation makes grants to organisations which aim to improve the quality of life for people and communities in the UK, both now and in the future. They like to consider work which others may find hard to fund, perhaps because it breaks new ground, appears too risky, requires core funding, or needs a more unusual form of financial help such as a loan.

Jill Franklin Charitable Trust

Grants support refugees, self-help mental health groups, churches for restoration, respite holidays prisoners education 500 to 1000

Laing Family Trusts

The Laing Family Trusts are a group of four grant-making trusts (Beatrice Laing Trust, Kirby Laing Foundation, Maurice & Hilda Laing Charitable Trust and Martin Laing Foundation) sharing a single administration.

London Housing Foundation - London

This trust supports homelessness charities and agencies in London through grant funding and initiatives. In terms of the former, the Foundation will be looking for evidence that agencies are contemplating marked changes that enhance their capabilities, either in scale or scope of their programmes; or the direction of their work.

Lloyds Enable Programme

Enable grants are up to a total of £15,000 over one or two years, and can reinvigorate charities through funding organisational improvements, development of areas such as leadership and governance, improved systems and demonstrating outcomes.

Macmillan - Supporting You to Help Others Grant

Macmillan supports groups and individuals who support people affected by cancer or campaign to improve cancer care with training, grants and resources, to help them develop.

Merchant Taylors' Consolidated Charities for the Infirm

Grants are available for charitable organisations providing services to people living with significant disabilities or health concerns in South East London. Funding is at the discretion of the Trustees. Most awards are between £5,000 and £15,000. The mean amount is around £7,000.

Reaching Communities

This Big Lottery programme is for projects that help people and communities most in need. Grant size is for £10,00 and upwards and projects can run up to 5years. It can also include building projects.

Santander Foundation

The Santander Foundation funds programmes to support disadvantaged people through one or both of these charitable priorities, education and training or financial capability

Screwfix Foundation

The Screwfix Foundation is a new charity set up by Screwfix in 2013. It has a clear purpose of raising funds to support projects that will fix, repair, maintain and improve properties and community facilities specifically for those in need in the UK.

Sir John Cass's Foundation - Grants to Schools and Organisations

Grants of between £10,000 and £30,000 are available for schools and organisations to support education and rehabilitation projects in inner London boroughs.

Sport England - Small Grant Scheme

Grants of between 300 and 10,000 are available for revenue and small capital projects. The total project costs must not exceed 50,000.

The Rufford Foundation

The Rufford Foundation is an independent grant-making trust. The Rufford Foundation's main

remit is to support nature conservation projects in developing countries undertaken by small to medium-sized organisations.

The Torch Trophy Trust

The Torch Trophy Trust is a charitable organisation, whose main aim is to encourage voluntary work in sport and other related outdoor activities within local communities across the U.K.

Trust for London

Funding of up to £100,000 is available for work that develops new and imaginative ways of addressing the root causes of London's social problems, especially work which has the potential to influence and change policy, practice and public attitudes. Themes: Employment; Advice; Social Justice; Violence and Small Groups. The maximum grant given under the small groups theme is usually in the region of £30,000.

Wakefield and Tetley Trust - Fast Track Grants !Southwark opportunity!

Grants of between £100 and £2,500 are available for charitable organisations working to improve the lives of people in the London boroughs of Tower Hamlets, Southwark and the City of London who face significant disadvantage and have limited opportunities.

Woodland Trust - Free Trees

Free trees for school, community and youth groups. The Woodland Trust have 4000 free tree packs to give away to school, community and youth groups this autumn.

Worshipful Company of Weavers

The Worshipful Company of Weavers funds projects working with young people in need or at risk, rehabilitation and resettlement of young prisoners and ex-prisoners. Up to 15k

Zurich Community Trust (UK) Ltd

Zurich Community Trust has a dynamic grant-making programme which supports more than 600 charities every year, touching the lives of over 100,000 disadvantaged people. Main areas are Wiltshire, Gloucester and Hampshire although small funding across UK.

!Make sure you read the guidance before filling out an application form!

4. Contracts

Please note there are also a number of opportunities currently showing pre-procurment information – please contact development@communitysouthwark to undertake a search on www.fundingcentral.org.uk

Government invites bids for new Mental Health Care funding

The Government is committing another £15 million to improve mental health at the local level. The new fund follows on from the £15 million Improving Places of Safety scheme (2015-2017) that aimed to reduce the number of people who end up in a police cell following detention under the Mental Health Act. The new capital grants scheme is focused on improving urgent and emergency mental health care (including conditions such as psychosis, bipolar disorder, and personality disorders that could cause people to be a risk to themselves or others) by investing in facilities and infrastructure in local area.

The funding is focused on:

Preventing people from reaching crisis point in the first place.

Helping to develop new approaches to support people who experience a mental health crisis. The scheme, which is for people of all ages from children to older people, will disperse capital funding, either as Public Dividend Capital to the NHS or as grants to other providers. The minimum grant is £5,000. There is no maximum award.

Deadline: 23.59 on 21st January 2018

5. Corporate Social Responsibility (CSR) and other offers

Involve - Corporate support through practical Team Challenges

The Involve programme at Community Southwark aims to drive practical corporate support to charities, social enterprises, community organisations and schools in Southwark, helping them to improve both their indoor and outdoor spaces. With teams of between 10 and 50 corporate volunteers we can complete those large projects that are usually not taken on due to lack of resources in just 1 or 2 days. The Involve Team both organises and facilitates the volunteer Team Challenges and liaises directly with the corporate partner who will fund all tools and materials for each project so the service is FREE to our community partners. If your organisation matches the above description and could benefit from practical support, please contact matthew@communitysouthwark.org

6. Loans

Bright Ideas Trust (London)

Intended specifically to help London-based young entrepreneurs, the Trust will address the issue of first-time businesses failing soon after setting up, due to a lack of experience. Maximum employees is 50 and the loans are between £1,000 and £25,000

Big Issue Invest - London Housing Fund

The London Housing Fund was set up by Big Issue Invest in 2016 to celebrate its tenth anniversary. The £10 million fund, with support from the Greater London Authority, will provide loans to community organisations, social enterprises, charities and smaller housing associations to renovate empty homes or buildings and convert them into good quality affordable housing for Londoners to rent or part buy.

Loans of between £50,000 and £2 million are available with competitive rates and flexible terms. Exact loan terms will vary slightly with each proposition, but in practice, Big Issue Invest will aim to offer a fixed interest rate.

Big Issue Invest - Social Enterprise Invest Fund

Financial assistance is available in the form of loans to social enterprises and registered charities based in the UK. Loans of between £50,000 - £1.5 million can be provided. Grants are not provided.

Big Society Capital

Investments are available to Social Investment Finance Intermediaries (SIFIs) based and working within the UK for projects tackling major social issues within the UK. Loan investment of between £500,000 and £15 million.

CAN Early Intervention Fund

The Fund supports early intervention projects and and aims to accelerate positive early intervention impact on communities and individuals in London.

Charity Bank - Loan Finance

Affordable loan finance and advice to registered charities, as well as to community associations, voluntary organisations, community businesses, social enterprises or a social landlord, as long as the purpose of the loan is charitable and to help them to grow. It often lends where banks or building societies either will not make a loan at all, or will only do so on unaffordable terms.

Community Investment Fund

Loans and equity investments are available to community based, locally led charities and social enterprises in England that are providing essential health, social care, education and training services to improve the well-being of local residents. Loans and investments of between £250,000 and £1 million are available. Most investments are expected to be secured against the investee's assets.

Fredericks Foundation

Provision of loans to small businesses and start-ups in Berkshire, East Sussex, Northamptonshire, Bristol & Bath, Gloucestershire, Oxfordshire, Buckinghamshire, Hampshire, Somerset, Cambridgeshire, Isle of Wight, Surrey, Cornwall, Kent, West Sussex, Derbyshire, Lincolnshire, Wiltshire, Devon and London. Loans are available from £500 to £10,000 per business, over terms from six months to five years at competitive interest rates. Loans of up to £20,000 may be available for established businesses with a financial track record of at least three years in some areas.

London Energy Efficiency Fund (LEEF)

The London Energy Efficiency Fund (LEEF) focuses on investing in energy efficiency retrofit to public sector buildings, including:

- The adaptation and/or refurbishment of existing public and/or voluntary sector buildings (e.g. Local Authorities, universities, hospitals, schools) to make them more energy efficient, sustainable and environmentally friendly; and/or,
- Improvements to existing social housing properties to make them more energy efficient (with a cap of c. £11m).

LEEF provides loans which have the following advantages over other potential sources of finance:

- Price LEEF financing may be cheaper than other sources of finance and thus offers
 excellent value for money for the public and private sectors. LEEF will lend up to £20m per
 project and has £70m+ to invest just in London.
- Term There are no maximum or minimum terms for LEEF money, or fixed payback periods. LEEF will look at 10-12 year money or short term development finance. There are also no early repayment fees.
- Flexibility LEEF can offer sculpted repayment profiles which allow the borrower to match
 payments to revenue savings as a result projects can be at worst revenue neutral or cash
 positive for the borrower.

Start Up Loans

This is a government-backed personal loan scheme which offers an affordable source of finance and is available to individuals looking to start or grow a business in the UK. Applicants can borrow from £500 to £25,000, with a fixed interest rate of just 6% per annum and a 1-5year repayment term. Loan recipients are also offered up to 12 months of mentoring support and access to a range of special business offers.

7. Crowdfunding

Crowdfunding is a form of microfinance where large numbers of individuals make small donations towards new projects or start-up enterprises.

You can find out more about starting and running a crowdfunding project in our factsheet here:

Community Southwark Factsheet – Crowdfunding for Community Groups

Here are some useful sites to try:

Abundance Generation https://www.abundancegeneration.com/

BuzzBnk https://www.buzzbnk.org/
rowd Cube http://www.crowdcube.com/
CrowdingIn http://crowdingin.com/

Funding Tree https://www.fundingtree.co.uk/
GlobalGiving https://www.globalgiving.org/
Indiegogo https://www.indiegogo.com/
RocketHub https://www.rockethub.com/

8. Online Fundraising

As well as Crowdfunding (above) there are now so many ways to fundraise online – but which sites will work for your organisation and what do they all do?

Making the most of digital donations: A practical guide to selecting and using online giving platforms (PDF) offers organisations a strategic approach when choosing a provider and will be a valuable resource for all charities that are looking at how they can maximise their fundraising presence online by working with online giving platforms. The guide will also be particularly useful for smaller charities that may be less sure about how online giving platforms work or what they need to do when working with different partners. (Charity Finance Group)

The amount your charity gets can vary vastly depending on which website you pick - this site-bysite guide helps you decide where to set your fundraising page up. <u>Money Saving Expert</u> has a useful comparison tool to help you choose.

Here are some popular sites:

Kindlink https://www.kindlink.com/

Easyfundraising http://www.easyfundraising.org.uk/
Everyclick http://charities.everyclick.com/

Local Giving http://localgiving.com/

Virgin Money Giving http://uk.virginmoneygiving.com/giving/

BT My Donate http://www.btplc.com/mydonate/ (it is worth noting that BT MyDonate

do not charge any fees)

For Further support and information contact the **Development Team at Community**Southwark . We can:

Help you to identify sources of funding; Help you to complete an application form; Help you think about how to develop your group (project planning, business planning, collaboration); Help you to develop good governance in your organisation (trustee advice and training); Link you in with other organisations and projects in the borough and much more!

Contact the development team: Development@casouthwark.org.uk Tel: 020 7358 7020