

April 2017 Income Generation & Funding E-bulletin

From Asking to Earning - Generating income from across the spectrum

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1. Welcome

Welcome to April's Income Generation & Funding Bulletin.



Our latest income generation and funding bulletin contains new funding opportunities for all organisations regardless of size, that can help your organisation consolidate and diversify its income streams. There are also training opportunities for you to develop new skills and a round-up of the latest news as it impacts on the sector.

You may feel that you need some help in developing your business plan and your fundraising strategy. If that's the case, why not contact us to find out how we can help you?

Remember, you can also find out about local funding in between bulletins through [the Funding section](#) under 'News & Jobs' section of Community Southwark website. This bulletin cannot cover everything, but we can help you to do a [Funding Central](#) search based on your criteria, so do get in contact if you would like to do this.

If you would like any further support with development or income generation please contact the **Development Team** at development@communitysouthwark.org

Enjoy!

2. Notices

2.1 Upcoming training and events at Community Southwark:

[Demonstrating Impact Made Easy: Creating Effective Outcomes Frameworks](#): 6 April 2017

Come and find out how a clear outcomes framework can help you to demonstrate how your project will change lives and deliver value for money. Using a mix of theory and practical work, this course will help you to understand the concepts involved in evaluation and show you how to create an effective evaluation framework for your project.

[Governance Made Easy](#): 20 April 2017

A half day course to bring you up to date with the roles and responsibilities of those in governance/trustee positions. Using games, exercises, peer learning and lectures, we provide the key information and space to think about Trustees' roles and responsibilities, duties and liabilities, the Code of Good Governance and where to get quick support.

[Demonstrating Impact Made Easy: Outcomes Measurement Tools](#) : 15 May 2017

The workshop will explore a wide range of tools and methods of data collection, such as surveys, questionnaires, focus groups and other creative and participatory methodologies, and consider the pros and cons of each tools.

[Fundraising Made Easy](#): 16 May 2017

This full-day workshop will introduce participants to the key aspects of fundraising, help you map your fundraising needs in relation to the 'spectrum of income generation' and help you think about what key information is needed to complete successful grant applications. The workshop is for those new to fundraising.

[Small Groups Network](#): 25 April 2017 (5.45 – 7.45pm)

The meeting in April has a theme on funding and will be looking at issues and needs within the local community in Southwark and how groups can collaborate to apply for the [Reaching Communities](#) programme. The Big Lottery Fund will lead the discussions. [Register](#) to attend.

Please note that new resources are added regularly on [Income Generation](#) and [Managing your finances](#) amongst others.

See more funding news and resources on the Community Southwark website at [Income Generation Bulletin](#) and at [News & Jobs - Funding](#)

2.2 News from / for the sector:

[Small charities face turbulent times ahead unless urgent action is taken by Government and Funders, according to new report](#): Charity News; 22 March 2017

[Government introduces Tax-Free Childcare scheme, for parents of the youngest children – to begin on 28 April](#). Dotgov; 22 March 2017

[Government to champion the passion and experience of grassroots British charities working on the frontline to deliver for the world's poorest, with launch of an innovative fund in the summer](#). Dotgov; 21 March 2017

[Charging charities to fund the Charity Commission moves a step closer as it gets the go-ahead from the Treasury to consult on charging charities](#): Third Sector; 17 March 2017

Charity Commission updates key financial guidance “Charity finances: trustee essentials (CC25)” in efforts to ensure trustees understand their basic financial responsibilities:

Dotgov; 16 March 2017

Charity Commission concludes that children’s cancer charity did not operate for the public benefit and that there was mismanagement and misconduct by the trustees:

Dotgov; 15 March 2017

The Charity Commission is consulting on how it should approach registering organisations that promote complementary and alternative medicines (CAM), as part of a review of how the Commission decides whether organisations that use or promote CAM are charities.

Consultation closes on 19 May 2017: Dotgov; 13 March 2017

3. Grants

3.1 April 2017

Woodward Charitable Trust: Summer Play Scheme

Charities and community organisations can apply for grants in the range of £5000 to £1,000 for summer play schemes for children between the ages of 5-16 years. Organisations should use the application form on the Trust’s website and must not exceed one page. Schemes should run for a minimum of 2 weeks or 10 days across the summer holidays.

Deadline: 7 April 2017

The Elephant Trust

The Trust supports artists and those presenting their work to undertake and complete projects where lack of funds is a stumbling block. Average grant is in the region of £2000, although there are a few large grants of up to £5000. Priority is given to artists in the fine arts and small organisations and galleries. Check for conditions and exclusions.

Deadline: 10 April 2017

United St Saviour’s Charity

The Charity operates two funding programmes - the **Community Investment** (Large Grants) Programme for applications of over £5,000 and projects starting around September 2017; and a **Community Engagement** (Small Grants) Programme for applications of below £5,000 for projects starting from May 2017.

Deadline: 12 April 2017 (12 noon)

****Local funding Opportunity!****

Elephant and Castle Community Fund

Grants of between £500 to £5,000 are available for projects that support residents of the Elephant and Castle Opportunity Area. London Community Foundation are Community Southwark and we will be running a funding workshop on 23rd March at 6pm to provide help to groups who wish to apply. Places are limited, so please book early to avoid disappointment – email development@communitysouthwark.org for more information.

Deadline: 18 April 2017 (12 noon)

Sport England: Opportunity and Potentials Funds

The Funds objectives include the enabling of young people and adults from disadvantaged communities to experience the benefits of taking part in volunteering opportunities, using sport or physical activity. Funding of up to £50,000 for up to 3 years.

Expression of Interest Deadline: 24 April 2017

[Lloyds Bank and Bank of Scotland Social Entrepreneurs Programme](#)

The Lloyds Bank and Bank of Scotland's School for Social Entrepreneurs Programme offers a free learning programme to support start up social enterprises or those who want to scale up their projects. The programme runs from October to October and offers a place on a fully funded year of learning. It also offers a grant of up to £10,000. [Taster sessions held in March and April 2017](#)
Deadline: 26 April 2017 (1pm)

[The Concertina Charitable Trust](#)

The Trust provides grants of up to £250 to charitable organisations which provide musical entertainment and related activities for the elderly. You must include your accounts or financial statements with the application to be considered.
Deadline: 30 April 2017

3.2 May 2017

[The Triangle Trust Development Grant](#)

The purpose of the grant scheme is provide core funding to support organisations to implement a step change in their development and therefore build increased sustainability for the future. Grants for up to £80,000 over three years is available to organisations working with Carers.
Deadline: 4 May 2017

[Community radio fund](#)

The Fund will provide grants to help fund the core costs of running Ofcom licensed community radio stations. The core functions include: fundraising to support the station (e.g. grants, commercial funding), management, administration, financial management & reporting, community outreach, volunteer organisation and support. Funding is for one-year only and there is no limit to how much you can apply for.

Deadline: 10 May 2017 (5pm)

[City Bridge Trust - Stepping Stones Fund](#)

The Trust's Stepping Stones Fund aims to encourage charitable organisations to make full use of the different types of finance which are potentially available to them if their capacity and products or activities are expanded. Key objectives include:

- More organisations with improved understanding of social finance as a financing strategy, its benefits and drawbacks.
- More organisations with improved skills in financial management as required to take on repayable finance.

The Fund will support the following strands:

- Capacity building grants of up to £50,000 for charitable organisations.
- Grants of up to £50,000 to pilot better outcomes.

There is a three-stage process involved and the Trust is organizing information sessions for potential applicants on different dates – click [here](#) for additional information including application process.

Deadline: 10 May 2017

****Local funding Opportunity!****

[Bermondsey Square Community Fund](#)

Grants are available for voluntary organisations, community groups and schools delivering educational projects to young people up to age of 25. Average grant: £1,000. and £2,500.

Deadline: 19 May 2017

The Hilden Charitable Fund Summer Play Scheme

The Fund supports community groups to run summer play schemes for disadvantaged communities. Projects should benefit children aged 5 to 18 years, be locally based and last from 2 to 6 weeks, and should have a strong volunteer base.

Deadline: 24 May 2017

Veolia Environmental Trust

The Trust provides grant funding to support environmental or community based projects. The Fund is focused on capital improvement projects including Community buildings and rooms, Outdoor Spaces, Play and recreation. Grants of up to £75,000 are available to cover 80% of a project's total cost. You will be required to have third party contribution if requesting grants of £40,000 or more.

Deadline: 25 May 2017 (noon)

3.3 June

BBC Children in Need: Main Grants

The main grants programme is available to organisations applying for grants over £10,000 per year for up to three years. Projects should be working with children and young people of 18 years and under experiencing disadvantage through i) Illness, distress, abuse or neglect, ii) any kind of disability, iii) behavioural or psychological difficulties, iv) living in poverty or situations of deprivation.

Deadline: 1 June 2017

BBC Children in Need Small Grants

The Small Grants programme is available to organisations applying for any amount up to and including £10,000 per year for up to 3 years. The Small grants programme has similar beneficiary focus as main grants.

Deadline: 1 June 2017

Greggs Foundation: Environmental Grants

The Foundation is interested in projects that improve the physical environment which will then lead to improving people's lives. This can include purchase of equipment, sessional salary costs, purchase of trees/plants, small capital projects and learning activities. It is also interested in new approaches and innovative ideas as well as sustainable approaches to supporting the local environment. Projects should ideally be based near a Greggs shop. Maximum grant is £2,000.

Deadline: 24 June 2017

Greggs Foundation: Local Community Projects Fund

The Fund aims to support organisations based in local communities to deliver projects or provide equipment to people in need at the heart of their local communities. Projects should aim to improve resilience within the community of interest. Maximum grant is £2,000.

Deadline: 24 June 2017

3.4 Other rolling programmes

You can see a list of funders with rolling programme below:

Addington Fund Trustees' Discretionary Fund

Grants of up to £50,000 for short term financial aid to farmers and farm businesses, when that emergency situation has or will create unforeseen additional expenditure.

Allen Lane Foundation

Funds groups working with Asylum-seekers and refugees (but not groups working with a single nationality), Gay, lesbian, bi-sexual or transgender people, Gypsies and Travellers, Migrant workers, Offenders and ex-offenders, Older people, People experiencing mental health problems, People experiencing violence or abuse.

ASDA Foundation UK (inc. Northern Ireland)

The ASDA Foundation is ASDA's charitable trust which was set up in 1988 to support local good causes chosen by their colleagues, and is funded by profits from the midweek national lottery.

Awards for All - England

Awards for All England is a simple small grants scheme making awards of between 300 and 10,000.

Clothworkers' Foundation - UK

The Clothworkers Foundation aims through its funding to improve the quality of life, particularly for people and communities facing disadvantage.

Fidelity UK Foundation

Seeks to support strategic initiatives that enable charitable organisations to reach new levels of achievement. Grants are intended to strengthen charities and encourage the highest standards of management and long-term sustainability. Grants will not normally cover the entire cost of a project. Average 50k.

Freemasons' Grand Charity - Non-Masonic Grants (England & Wales)

The charities and projects supported by The Freemasons' Grand Charity are chosen because they deliver important services, complement the work of other charities or tackle issues that are less popular with other funders. The Charity supports people in need and funds the work of charities helping the wider community.

Galaxy Hot Chocolate Fund

GALAXY Hot Chocolate is looking to help small, local community groups and charities across the UK, with the launch of an exciting new charitable fund.

Garfield Weston Foundation

The Garfield Weston Foundation helps small local community organisations and are prepared to consider applications covering a wide range of charitable activity. Areas funded include: education, arts, health, general, environment, community, youth, religion and welfare Up to 50k

Henry Smith's Charity

The Henry Smith Charity is a large grant making charity. They make grants totalling approximately 25 million each year to up to 1,000 organisations and charities for initiatives and projects that address social inequality and economic disadvantage.

Ibrahim Foundation

This Foundation makes grants to organisations which aim to improve the quality of life for people and communities in the UK, both now and in the future. They like to consider work which others may find hard to fund, perhaps because it breaks new ground, appears too risky, requires core funding, or needs a more unusual form of financial help such as a loan.

Jill Franklin Charitable Trust

Grants support refugees, self-help mental health groups, churches for restoration, respite holidays prisoners education 500 to 1000

Laing Family Trusts

The Laing Family Trusts are a group of four grant-making trusts (Beatrice Laing Trust, Kirby Laing Foundation, Maurice & Hilda Laing Charitable Trust and Martin Laing Foundation) sharing a single administration.

London Housing Foundation - London

This trust supports homelessness charities and agencies in London through grant funding and initiatives. In terms of the former, the Foundation will be looking for evidence that agencies are contemplating marked changes that enhance their capabilities, either in scale or scope of their programmes; or the direction of their work.

Lloyds Enable Programme

Enable grants are up to a total of £15,000 over one or two years, and can reinvigorate charities through funding organisational improvements, development of areas such as leadership and governance, improved systems and demonstrating outcomes.

Macmillan - Supporting You to Help Others Grant

Macmillan supports groups and individuals who support people affected by cancer or campaign to improve cancer care with training, grants and resources, to help them develop.

Merchant Taylors' Consolidated Charities for the Infirm

Grants are available for charitable organisations providing services to people living with significant disabilities or health concerns in South East London. Funding is at the discretion of the Trustees. Most awards are between £5,000 and £15,000. The mean amount is around £7,000.

Reaching Communities

This Big Lottery programme is for projects that help people and communities most in need. Grant size is for £10,00 and upwards and projects can run up to 5 years. It can also include building projects.

Santander Foundation

The Santander Foundation funds programmes to support disadvantaged people through one or both of these charitable priorities, education and training or financial capability

Screwfix Foundation

The Screwfix Foundation is a new charity set up by Screwfix in 2013. It has a clear purpose of raising funds to support projects that will fix, repair, maintain and improve properties and community facilities specifically for those in need in the UK.

Sir John Cass's Foundation - Grants to Schools and Organisations

Grants of between £10,000 and £30,000 are available for schools and organisations to support education and rehabilitation projects in inner London boroughs.

Sport England - Small Grant Scheme

Grants of between 300 and 10,000 are available for revenue and small capital projects. The total project costs must not exceed 50,000.

The Rufford Foundation

The Rufford Foundation is an independent grant-making trust. The Rufford Foundation's main remit is to support nature conservation projects in developing countries undertaken by small to medium-sized organisations.

The Torch Trophy Trust

The Torch Trophy Trust is a charitable organisation, whose main aim is to encourage voluntary work in sport and other related outdoor activities within local communities across the U.K.

Trust for London

Funding of up to £100,000 is available for work that develops new and imaginative ways of addressing the root causes of London's social problems, especially work which has the potential to influence and change policy, practice and public attitudes. Themes: Employment; Advice; Social Justice; Violence and Small Groups. The maximum grant given under the small groups theme is usually in the region of £30,000.

Wakefield and Tetley Trust - Fast Track Grants !Southwark opportunity!

Grants of between £100 and £2,500 are available for charitable organisations working to improve the lives of people in the London boroughs of Tower Hamlets, Southwark and the City of London who face significant disadvantage and have limited opportunities.

Woodland Trust - Free Trees

Free trees for school, community and youth groups. The Woodland Trust have 4000 free tree packs to give away to school, community and youth groups this autumn.

Worshipful Company of Weavers

The Worshipful Company of Weavers funds projects working with young people in need or at risk, rehabilitation and resettlement of young prisoners and ex-prisoners. Up to 15k

Zurich Community Trust (UK) Ltd

Zurich Community Trust has a dynamic grant-making programme which supports more than 600 charities every year, touching the lives of over 100,000 disadvantaged people. Main areas are Wiltshire, Gloucester and Hampshire although small funding across UK.

!Make sure you read the guidance before filling out an application form!

4. Contracts

Guy's and St Thomas' NHS Foundation Trust !Southwark opportunity!

Contracting opportunities for third sector organisations (TSOs) to provide products or deliver services to, or on behalf of, Guy's and St Thomas' NHS Foundation Trust. For more information contact the Guy's and St Thomas' NHS Foundation Trust directly.

Imperial College London

Contracting opportunities for third sector organisations (TSOs) to provide products or deliver services to, or on behalf of, Imperial College London. For further information, contact Imperial College London directly.

London South Bank University !Southwark opportunity!

Contracting opportunities for third sector organisations (TSOs) to provide products or deliver services to, or on behalf of, London South Bank University.

Metropolitan Police

Contracting opportunities for VCSE organisations to provide products or deliver services to, or on behalf of, Metropolitan Police. For more information contact Metropolitan Police directly.

[Middlesex University](#)

Contracting opportunities for third sector organisations (TSOs) to provide products or deliver services to, or on behalf of, Middlesex University, which spends £50m every year on goods and services.

[NHS Southwark](#) **!Southwark opportunity!**

Contracting opportunities for third sector organisations (TSOs) to provide products or deliver services to, or on behalf of, NHS Southwark (formerly Southwark Primary Care Trust/PCT). As a first step to supplying the NHS, organisations can register their details on the NHS Supplier Information Database. NHS-sid is the only NHS endorsed, online database for supplier information. Suppliers may submit and update their organisation's information on the site to save both time and resources and increase efficiency when tendering for future contracts which require pre-qualification information. **Contact 020 7525 0400**

5. Corporate Social Responsibility (CSR) and other offers

[Involve - Corporate support through practical Team Challenges](#)

The Involve programme at Community Southwark aims to drive practical corporate support to charities, social enterprises, community organisations and schools in Southwark, helping them to improve both their indoor and outdoor spaces. With teams of between 10 and 50 corporate volunteers we can complete those large projects that are usually not taken on due to lack of resources in just 1 or 2 days. The Involve Team both organises and facilitates the volunteer Team Challenges and liaises directly with the corporate partner who will fund all tools and materials for each project so the service is FREE to our community partners. If your organisation matches the above description and could benefit from practical support, please contact

matthew@communitysouthwark.org

[Wragge Lawrence Graham & Co LLP](#)

Wragge Lawrence Graham & Co provides pro bono advice to charities and community groups. They provide commercial, employment, intellectual property, data protection, real estate, tax, banking and dispute resolution advice. They are unable to advise individuals and they do not advise on matters such as welfare, family, criminal or immigration law. Please email laura.charles@wragge-law.com with any enquires.

6. Loans

[Bright Ideas Trust \(London\)](#)

Intended specifically to help London-based young entrepreneurs, the Trust will address the issue of first-time businesses failing soon after setting up, due to a lack of experience. Maximum employees is 50 and the loans are between £1,000 and £25,000

[Fredericks Foundation](#)

Provision of loans to small businesses and start-ups in Berkshire, East Sussex, Northamptonshire, Bristol & Bath, Gloucestershire, Oxfordshire, Buckinghamshire, Hampshire, Somerset, Cambridgeshire, Isle of Wight, Surrey, Cornwall, Kent, West Sussex, Derbyshire, Lincolnshire, Wiltshire, Devon and London. Loans are available from £500 to £10,000 per business, over terms from six months to five years at competitive interest rates. Loans of up to £20,000 may be available for established businesses with a financial track record of at least three years in some areas.

[Big Issue Invest - Social Enterprise Invest Fund](#)

Financial assistance is available in the form of loans to social enterprises and registered charities based in the UK. Loans of between £50,000 - £1.5 million can be provided. Grants are not provided.

[Big Society Capital](#)

Investments are available to Social Investment Finance Intermediaries (SIFIs) based and working within the UK for projects tackling major social issues within the UK. Loan investment of between £500,000 and £15 million.

[CAN Early Intervention Fund](#)

The Fund supports early intervention projects and aims to accelerate positive early intervention impact on communities and individuals in London.

[‘Life chances’ Fund](#)

Organisations working on projects to support young people and early years development can now apply for top-up funding from an £80m fund to support social impact bonds and payment-by-results. The ‘Life Chances’ Fund was launched in July 2016, and will support local public sector organisations to commission social impact bonds and other payment-by-results contracts involving "socially-minded investors". **Closing date for Expressions of interest: 28 February 2017.**

[Charity Bank - Loan Finance](#)

Affordable loan finance and advice to registered charities, as well as to community associations, voluntary organisations, community businesses, social enterprises or a social landlord, as long as the purpose of the loan is charitable and to help them to grow. It often lends where banks or building societies either will not make a loan at all, or will only do so on unaffordable terms.

[Community Investment Fund](#)

Loans and equity investments are available to community based, locally led charities and social enterprises in England that are providing essential health, social care, education and training services to improve the well-being of local residents. Loans and investments of between £250,000 and £1 million are available. Most investments are expected to be secured against the investee's assets.

[Start Up Loans](#)

This is a government-backed personal loan scheme which offers an affordable source of finance and is available to individuals looking to start or grow a business in the UK. Applicants can borrow from £500 to £25,000, with a fixed interest rate of just 6% per annum and a 1-5year repayment term. Loan recipients are also offered up to 12 months of mentoring support and access to a range of special business offers.

7. Crowdfunding

Crowdfunding is a form of microfinance where large numbers of individuals make small donations towards new projects or start-up enterprises.

You can find out more about starting and running a crowdfunding project in our factsheet here:

[Community Southwark Factsheet – Crowdfunding for Community Groups](#)

Here are some useful sites to try:

Abundance Generation

<https://www.abundancegeneration.com/>

BuzzBnk

<https://www.buzzbnk.org/>

rowd Cube

<http://www.crowdcube.com/>

CrowdingIn

<http://crowdingin.com/>

Funding Tree	https://www.fundingtree.co.uk/
GlobalGiving	http://www.globalgiving.org/
Indiegogo	https://www.indiegogo.com/
RocketHub	http://www.rockethub.com/

8. Online Fundraising

As well as Crowdfunding (above) there are now so many ways to fundraise online – but which sites will work for your organisation and what do they all do?

[Making the most of digital donations: A practical guide to selecting and using online giving platforms](#) (PDF) offers organisations a strategic approach when choosing a provider and will be a valuable resource for all charities that are looking at how they can maximise their fundraising presence online by working with online giving platforms. The guide will also be particularly useful for smaller charities that may be less sure about how online giving platforms work or what they need to do when working with different partners. (Charity Finance Group)

The amount your charity gets can vary vastly depending on which website you pick - this site-by-site guide helps you decide where to set your fundraising page up. [Money Saving Expert](#) has a useful comparison tool to help you choose.

Here are some popular sites:

Easyfundraising	http://www.easyfundraising.org.uk/
Everyclick	http://charities.everyclick.com/
Local Giving	http://localgiving.com/
Virgin Money Giving	http://uk.virginmoneygiving.com/giving/
BT My Donate	http://www.btplc.com/mydonate/

For Further support and information contact the **Development Team at Community Southwark** . We can:

Help you to identify sources of funding; Help you to complete an application form; Help you think about how to develop your group (project planning, business planning, collaboration); Help you to develop good governance in your organisation (trustee advice and training); Link you in with other organisations and projects in the borough and much more!

Contact the development team: Development@casouthwark.org.uk Tel: 020 7358 7020